

PUM experts in Management Consultancy provide organisational change management assistance, the development of coaching skills, technology implementation and strategy development or operational improvement services. We extend professional advice in areas such as security (electronic or physical), management, accountancy, law, human resources, marketing (and public relations), finance etc.



Management Consultancy

Our management consultancy support focuses on strengthening organisations within the food and non-food sectors we focus on. Together with entrepreneurs and their teams, we look at how to improve overall performance—by analysing current challenges and shaping practical steps forward.

Depending on the context of the sector and SME, our management consultancy services may include support with organisational change, coaching and leadership development, strategy design, or improving day-to-day operations. Our experts bring relevant experience and proven approaches, always tailored to what's needed.

These accelerating skills are not one-size-fits-all—they're applied in close collaboration, and always aimed at helping businesses in core industries move faster, with more clarity and confidence.

Areas of expertise

Strategic Planning & Business Development

- Business plan development (incl. scenario planning across the full value chain)
- Strategy design and operational improvement
- Entrepreneur training and coaching

Organisational Development & Leadership

- Organisation reviews and structural diagnosis
- Solving management-related challenges
- Strengthening leadership and internal communication
- Building consensus and commitment for change
- Client learning and team development

Implementation & Change Support

- Guiding the implementation of agreed actions
- Organisational change management
- Coaching for teams and leadership during transitions

Interim & Operational Management

- Interim management during periods of change or crisis
- Consultancy firm management and support
- Business operations improvement
- Legal structure advice and recruitment processes



Michael VossDirector of SmartCap, South Africa



"What I really enjoyed about the collaboration with PUM is that it was very hands on, and very practical. PUM expert Harry rolled up his sleeves and was very involved with no strings attached. As a small business, as an entrepreneur I wanted to grow sustainably. I knew I had the right product, I just needed the guidance on how to take the next steps."

